



# WISCONSIN'S GROWING – BUSINESS EXPANSION NEWS

## First Quarter 2008

ABBOTSFORD – **Strek-O Doors** has expanded its operations and is positioned to continue growing. They finalized an agreement in January with Skamol A/S, Nykobing Mors, Denmark, to distribute Fire Safe Products SafeCore in North America. This new purchase will allow Strek-O to reduce the lead times on specialty fire doors to meet customer demand. The focus on customer service, along with automation in the manufacturing process, has spurred growth in the Strek-O plant. Four years ago the factory was producing 25 doors per week with four employees. That number has now increased to 500 doors per week and a staff of 25 employees.

ASHWAUBENON – **Georgia-Pacific** is investing \$50 million in a new paper recycling system. The investment will benefit their bottom line and reduce the facility's impact on the environment. The system is expected to be fully operational in 2009 with portions coming online later this year. It is expected to reduce water usage in the plant by up to one million gallons a day. The new system is expected to reduce average electricity use by 1.4 megawatts per hour, reduce the amount of solid wastes going to the landfill by 50 tons a day and retain 160 jobs along with 100 full-time jobs on a contract basis.

BELOIT – **IMP Foods, LLC** is anticipating commercial production to begin in late spring. It is a true start-up operation that began in January 2007 with the purchase of a former pretzel manufacturing facility, located in Beloit's 5 Points Business District. Since the acquisition, the real estate has undergone significant renovations and processing / packaging equipment have been installed. IMP is a turnkey contract food processing and packaging company with special emphasis on premium, gourmet, organic and natural foods. They service both domestic and international clients. Initial prototyping and food

certification validation activities are underway with anticipated commercial production set to begin soon. When fully operational, IMP is projecting to have up to 100 full-time staff.

BRODHEAD – **Woodbridge Corporation** is pleased to announce a product expansion that has the potential to expand its manufacturing base and add employment opportunities to the community and surrounding areas. PolyLINK, a division of The Woodbridge Group, is pleased to announce it has entered into an agreement with Century Products for the formation of a joint venture for the manufacture and sale of polyurethane composite lumber products. The joint venture, known as LifeTime Composites LLC, includes the manufacturing and sale of dimensional lumber for use in a number of end-use applications. Production is planned to start at the Brodhead facility in April of this year.

BROOKFIELD – **Pinstripe Inc.**, a recruitment and human resources outsourcing company, is growing dramatically and recently moved its headquarters to larger office space in Brookfield. The company moved from a 9,500-square-foot space to a 35,000-square-foot space, occupying the entire fourth floor of the building at 200 S. Executive Drive in Brookfield. The company obtained new clients last year securing contracts with health care providers across the country and with several Fortune 500 companies. The company's revenues exploded by 300 percent in 2007 and the company added an additional 80 employees, which prompted the expansion.

BROWN DEER – **Metavante Technologies Inc.** has purchased a London-based provider of prepaid and debit card processing for \$58 million, its first acquisition since becoming an independent company in November. Metavante said the purchase of Nomad Payments Limited will give it a center of operations in Europe for the growing prepaid payments market.

EDGERTON — **Large Format Digital** has teamed up with TJK Design Builders to construct their new facility in Edgerton's Business Park. The facility is 30,000 square feet with expansion capabilities to reach a footprint of nearly 100,000 square feet. The company manufactures large-scale graphics that have applications ranging from fleet vehicles to banners, signs and even billboards. Their graphics are also used in trade show and points-of-purchase applications. The company currently employs 25, with projections to double this figure within three years.

FENNIMORE — **Spectrum Brands** announced that it is bringing 50 jobs back to the Rayovac plant in Fennimore as a result of new alkaline battery technology. Last year, Spectrum cut 100 of the plant's 275 jobs by moving production of some of its alkaline batteries to China in a move that was announced in December 2006. Since then, employment at the plant has edged back to around 200 and today Spectrum announced the addition of the 50 new jobs - a mix of salaried and hourly - to bring the plant to about 250 workers.

FRANKLIN — **Ryan Cos. US Inc.'s Franklin Medical Center** is planning a \$70 million medical office campus in Franklin that would add 230,000 square feet of office and retail along the South 27th Street development corridor. The center would go on 28 acres north of the 275,000-square-foot, \$90 million Wheaton Franciscan Healthcare hospital in Franklin. The site plan for the Franklin Medical Center shows eleven buildings that include 180,000 square feet of medical offices and 50,000 square feet of retail space. The final plan could include twelve buildings or as few as eight, depending on the size of the buildings. There are six one-acre lots on the campus that may be developed by other companies for retail tenants.

GERMANTOWN — **Cambridge Major Laboratories Inc.**, a manufacturer and developer of pharmaceutical ingredients, is planning to build a new 120,000-square-foot facility near its existing headquarters. The company plans to break ground on the new building, which will have

manufacturing, support and warehousing operations. Cambridge has about 85 employees at its Germantown facility, which is at maximum output. The company will add 45 to 50 new employees once the new facility is completed in 2010.

GERMANTOWN — **Germantown Iron & Steel Corp.** was prompted by steady growth to move to a larger factory for the second time in a little more than a decade. The steel and iron fabricator already has shifted production from its plant in Richfield to its new factory in the Jackson Northwest Business Park. Employees were scheduled to begin moving in February.

GRAFTON — **Kohl's Corp.** will open its new store in the Grafton Commons development at I-43 and Highway 60. The interchange, located on the east side of Grafton, is the hottest retail development area in Ozaukee County. The new store replaces the Kohl's store in the Manchester Mall shopping center, on the south side of Grafton.

GREEN BAY — **Georgia-Pacific** announced it is investing \$50 million to create a state-of-the-art recycling system that will retain more than 160 family-supporting jobs and greatly improve the company's energy efficiency. "This \$50 million is an investment in the continued growth and expansion of the paper industry, and the economic stability of this region and all of Wisconsin," said Wisconsin Gov. Jim Doyle. The expansion also will create more than 100 full-time jobs through local contractors.

GREEN BAY — **Hamilton Smith Capital** acquired Downwind Technology LLC of Weston for an undisclosed price. Hamilton Smith Capital president said Downwind is a manufacturer and distributor of aviation aftermarket parts, its main product line being composite floats and skis for light-sport aircraft. Downwind's manufacturing is done by subcontractors. Locally, they will use Boatec of Seymour, which makes the composite parts, and Centerline Machining & Grinding of Ashwaubenon for metal parts and final assembly.

GREEN BAY — **Starwood Hotels and Resorts** will be building a new lifestyle brand hotel called “aloft” in Green Bay. The Green Bay/Ashwaubenon location will be the first one in Wisconsin. AB Hospitalities is a local hospitality company established by members of the Ashwaubenon Boardwalk, LLC, and Supple Hospitality, LLC. The group is building the 105-room hotel along the city’s riverfront in an area targeted for redevelopment since 2001. As a new brand of hotel from Starwood, aloft is gathering a lot of attention in the lodging industry with urban-influenced design, accessible technology, style and a social atmosphere that’s always abuzz. The Green Bay aloft hotel is expected to open sometime in 2008.

GREEN BAY — **Wisconsin Department of Natural Resources (DNR)** has been awarded a federal grant of \$764,790 for the Fox Riverfront development in downtown Green Bay. The grant includes funding for transient docks for boats 26 feet and larger, fixed and floating gangways and piers, and a portion of the design, engineering and mobilization costs. The Fox Riverfront project will feature an urban boardwalk along the river’s edge with boat landings, docks, fishing piers, overlooks, and a connection to the Fox River State Trail. The federal grant is from the Boating Infrastructure Grant Program (BIG-P) Tier II, and funds are awarded based upon national competition.

HARTLAND — **Thrivent Financial for Lutherans** will provide \$20.5 million in financing to help build a new Lake Country Lutheran High School in Hartland. The Lutheran High School Association of Greater Milwaukee announced it has selected Thrivent to provide the financing needed to build the \$30 million project. The school currently rents a former YMCA building in Oconomowoc. Construction has begun on the new high school campus and is expected to be completed by the spring semester of 2009. Lake Country Lutheran High School is one of three high schools in The Lutheran High School Association of Greater Milwaukee. The loan is also the largest ever provided under Thrivent’s 105-year-old lending program.

JACKSON — **Germantown Iron & Steel** has been prompted by steady growth to move to a larger factory for the second time in a little more than a decade. The company performs structural steel fabricating and erecting for the commercial, industrial, institutional and residential markets. The company also fabricates custom stairs, railings and ornamental iron.

JANESVILLE — **SSI Technologies Inc.** has entered into a worldwide distribution agreement with electronic component distributor Digi-Key Corp. of Thief River Falls, Minn. SSI Technologies is a leading designer and manufacturer of sensors, sensor-based monitoring and powdered metal products for the transportation, heavy equipment and manufacturing industries and applications. The new distribution agreement with SSI Technologies will enable Digi-Key to fulfill both the design and production quantity needs of its diverse customer base.

KENOSHA — **Affiliated Foods Midwest** plans to build a 692,000-square-foot distribution center on a vacant 100-acre site southeast of 52nd Street and 88th Avenue. Affiliated is a cooperative owned entirely by independent grocers located in Nebraska, Iowa, Minnesota, North Dakota, South Dakota, Kansas, Wyoming, Colorado, Illinois, Missouri, Wisconsin and Oklahoma. About 250 full- and part-time employees will work in the building. In the future, the building may be expanded to 1.5 million square feet of total space with 500 employees. The site is just north of where First Industrial is building a 600,000-square-foot distribution center for Vernon Hills, Ill.-based Rust-Oleum Corp.

MADISON — **AlliedPanels LLC**, a U.S. subsidiary of the Austrian engineering and manufacturing firm AlliedPanels GmbH, will locate its first U.S. plant in Madison, creating 56 jobs over the next five years. The company will receive \$250,000 in state Technology Zone tax credits to help with the project. The firm plans to invest more than \$2.2 million in the new plant. AlliedPanels produces medical devices such as ultrasound imagers, is spending \$2.2 million to open the Madison plant.

MADISON — **Nerites Corp.**, a Madison company, is getting \$5.7 million in the second-round funding, led by Venture Investors of Madison. Nerites is working on Medhesive, an adhesive to close surgical incisions. The first version is aimed at sealing the membrane around the brain. Founded in 2004 and based on the research of Northwestern University biomedical engineering professor Phil Messersmith, Nerites has nine employees and plans to double its staff to 18 within three months.

MADISON — **NovaShield Inc.**, a developer of computer applications that combat malicious software programs, has been awarded a \$500,000 grant from the National Science Foundation. The Phase II Small Business Innovation Research (SBIR) grant will support commercialization of research targeted at detecting and preventing sophisticated "zero day" security threats, including botnets, Trojans, keyloggers and rootkits.

MADISON — **Stratatech Corp.**, a biotechnology company that is developing products for wound care, has been awarded a \$975,000 federal "fast-track" grant from the National Institute on Aging. It will use the small business innovation research (SBIR) grant to continue development of genetically enhanced products to encourage the natural healing of chronic wounds and burns. Its flagship product, the StrataGraft skin tissue, is undergoing clinical trials for the treatment of burns and severe skin trauma.

MADISON — **Wipfli LLP** will relocate its Madison office in the new Arbor Gate development at Todd Drive and the Beltline. Their move is slated for the fall of 2008. Wipfli is one of the region's largest accounting firms which will be the second major tenant to lease the new office space. The Wisconsin Heart and Vascular Institute will lease space at Arbor Gate also. The \$55 million, 215,000-square-foot project includes two six-story office/retail towers on six acres. Wipfli will rent about 40,000 square feet of space in the East building. With the two leases, about 80,000 of the 180,000 square feet of office space are rented. The project is aimed at revitalizing the Todd Drive area of the Beltline.

MADISON — **Wisconsin Army National Guard** has acquired 31 acres on Madison's Far East Side for a consolidated military facility. The site will include a 139,500-square-foot building that will house several units of the Wisconsin Army National Guard, along with units from the U.S. Army Reserve, Navy Reserve and Marine Corps Reserve and a 10,000-square-foot maintenance facility. The project has a \$39.5 million budget, mostly covered by the federal government. Construction isn't expected to begin until March 2009 with completion planned for December 2010.

MADISON — A major change will begin to take shape on the University of Wisconsin-Madison campus this month as construction begins at the future site of the **Wisconsin Institutes for Discovery**. When completed in 2010, the institutes - composed of the public Wisconsin Institute for Discovery and the private Morgridge Institute for Research - will serve as a campus hub for interdisciplinary scientific collaboration.

MAYVILLE — **TAB Products Company** has reported it will add to its Wisconsin workforce after acquiring the assets of Akron, Ohio-based Jeter Systems Corp. TAB said it will take over marketing of Jeter's products and services. The manufacturing of Jeter color coded filing system products will be moved to TAB's Mayville headquarters within a few months and plans to add a significant number of new jobs.

MENOMINEE — **Anchor Coupling** is currently well into a multimillion-dollar expansion. The company has been on the scene in Menominee since 1983 and is currently a wholly-owned subsidiary of Caterpillar Inc. It manufactures high- and low-pressure couplings for hoses. Anchor's \$24 million expansion will add 25,000 square feet to its operation. The physical building accounts for about \$3.5 million, with \$20.5 million being used for new equipment. The company will continue hiring as it gets new equipment in place and gains capacity to grow.

MENOMONEE FALLS — The **Brookfield Victory International Fellowship** congregation plans to construct a \$10 million sanctuary and youth center on a 40-acre site in Menomonee Falls. The church, currently located in Brookfield, hopes to break ground on the 55,000-square-foot, 1,500-seat sanctuary and office building in August. The youth center building will be constructed as part of a second phase of the development.

MENOMONEE FALLS — **Quad/Graphics Inc.** will build a huge distribution center for commercial printing in Menomonee Falls. The 388,000-square-foot building will be on 22 acres, about one-quarter mile north of Silver Spring Drive, and east of Pilgrim Road. Quad plans to occupy the building by March 2009. It will replace a 240,000-square-foot facility that Quad leases in Wauwatosa. The Menomonee Falls facility initially will have 52 employees and could eventually have 80 to 90 employees.

MIDDLETON — **Sway, Inc.**, a Middleton-based social media marketing company, will remain in the Madison area after being acquired for \$30 million by Cornerworld, a hybrid social networking/e-commerce company. The synergies between the two companies boil down to their social networking functions. Cornerworld, based in Dallas, provides a platform for artists and comedians to sell their content and maintain a social network of their fans and followers. It offers video chat, blogging, and a revenue-share for content sold through its e-commerce technology. Sway, which reports \$2 million in annual revenue and now employs 13 people, expects to expand its Middleton operations.

MILWAUKEE — **Avanade Inc.**, a global information technology consultancy, has opened a Milwaukee office that will serve as headquarters for 50 employees. The office will serve as a hub for consultants serving the automotive and industrial manufacturing, consumer goods and financial services industries in Wisconsin. The company had previously served its growing Wisconsin business from an office in Chicago.

MILWAUKEE — **Fontarome Chemical**, a manufacturer of active pharmaceutical ingredients, pharmaceutical intermediates, and flavor and fragrance chemicals, bought a 3.3-acre lot, which includes a 12,000-square-foot building.

The building will be used for warehouse and office space and the property is large enough to house other facilities if needed in the future. The move will bring about 15 new jobs to the city. The flavor and fragrance division will not move into the facility until after a renovation project is completed, and occupancy is expected by 2009.

MILWAUKEE — **HellermannTyton Corp.** will shift its manufacturing operations from Naples, Fla., to Milwaukee, where it plans to expand and create 154 new jobs over the next three years. The company is acquiring and renovating a facility at 87th Street and expanding an existing facility at Faulkner Road. The total project cost is estimated at \$7.8 million. HellermannTyton's key markets include the light vehicle, truck manufacturing, OEM, and voice and data markets. Wisconsin Department of Commerce will provide \$548,000 in Community Development Zone tax credits for the expansion project.

MILWAUKEE — **New Vision Development Co.**, plans to build a \$75 million mixed-use project near the Milwaukee Area Technical College (MATC) in downtown Milwaukee. The company is buying the vacant 1.89-acre parcel from the county for \$3.1 million. New Vision plans to build a seven-story apartment tower with 450 rooms that will be marketed to MATC students. Other components of the project include a 600-vehicle parking ramp and 50,000 square feet of retail space and academic offices that could be leased to MATC.

MILWAUKEE — **Professional Placement Services LLC** recently purchased a 16,016-square-foot building in Milwaukee's Menomonee River Valley, where it plans to move from its current location in the Historic Third Ward. The collection agency bought the Menomonee Valley building for \$650,000. The firm occupies 3,300 square feet of space in the Third Ward. It will occupy the 8,000-square-foot second floor of the Menomonee Valley building and will lease out the 8,000-square-foot first floor until it can grow into that space as well. The company has 30 employees and plans to add 30 more by the end of the year.

MILWAUKEE — **Winona Pattern** plans to begin construction in the summer and will move from its current office and manufacturing plant in Franksville's Blackhawk Industrial Park in November. The exact size and value of the new facility has not yet been determined. Winona Pattern & Mold, based in Winona, Minnesota, makes tools used in the foundry industry. The company has operated a plant in Racine County since 2002. The Racine Redevelopment Authority has donated 2 acres to Winona Pattern for this new manufacturing facility that will allow the company to more than double its Racine County work force from 14 to 35 employees.

MUSKEGO — **GE Healthcare** will soon begin constructing a 500,000-square-foot distribution center on a 35-acre site southwest of Moorland Road and College Avenue in Muskego. The new facility will shift 125 jobs from distribution facilities in Cudahy, where GE Healthcare currently leases 10 buildings within Ace Industrial Park. The Muskego building, expected to be complete in January of 2009, will replace the Cudahy facilities.

NEW BERLIN — **InPro Corp.** plans to move its decorative surfaces manufacturing operations to a new leased factory in the New Berlin Industrial Park from an existing plant in Menomonee Falls. InPro has entered into a six-year lease for a 70,000-square-foot facility. All 30 employees at the decorative-surfaces business will retain their jobs. InPro manufactures two lines of products used in kitchen and bath construction and remodeling.

NEW BERLIN — **Letterhead Press Inc. (LPI)**, a firm that specializes in foil stamping, embossing, die-cutting, holograms, point-of-purchase displays and custom design of printed materials, has acquired selected assets of Welsh Bindery, a printing company also located in New Berlin. Terms of the acquisition were not disclosed. The transaction did not include real estate because Welsh Bindery leased the space it formerly occupied. LPI has hired about 12 of Welsh Bindery's former employees. The company

specialized in high-speed folding, stitching and perfect binding of books and catalogs, as well as highly specialized sorting, ink jet addressing and high-speed in-line mailing - capabilities that LPI did not have previously.

NEW RICHMOND — **Liquid Waste Technology (LWT)**, the world leader in small, high-tech dredging equipment, broke ground on a new 50,000-square-foot production facility in the New Richmond Business & Technical Park. The 15-acre construction site is located at the intersection of Richmond Way and Madison Avenue (between County Road A and State Highway 65) in the business park. The expansion project is expected to create dozens of new jobs and contribute new business growth in New Richmond.

OSHKOSH — **Marvel Manufacturing Company, Inc.** will receive \$250,000 in Tech Zone tax credits to help install new equipment at its Oshkosh facility. In turn, the company will create up to 43 new positions over a five-year period and retain 125 full-time jobs. The expansions represent more than \$2 million in investment. The company manufactures metal cutting machine tools, specializing in the manufacture of Marvel band saws and the distribution, integration and support of Spartan Band saws and ironworkers.

OSHKOSH — **Oshkosh Corp.** announced that its McConnellsburg, Pa.-based access equipment subsidiary, JLG Industries Inc., the world's leading producer of access equipment, has been awarded a \$24.7 million military contract. The company will manufacture 197 JLG Millennia Military Vehicle (MMV) telescopic material handlers for the U.S. Navy. The order was awarded by the Defense Supply Center of Philadelphia. "Oshkosh Corp. continues to support the military efforts through our industry-leading brands. This contract for additional JLG MMV telehandlers will provide the U.S. Navy Seabees Construction Battalion with essential equipment to perform their duties with greater safety, performance and comfort," said Robert Bohn, chairman and chief executive officer of Oshkosh Corp., which recently changed its name from Oshkosh Truck Corp.

**PEWAUKEE — American Transmission Co. (ATC)** will be breaking ground this spring for a new headquarters building on 14 acres. It will be one of the first in the city to be certified as a "green" building. ATC will lease the new 152,000-square-foot complex on a build-to-suit arrangement. The project includes a 34,000-square-foot ATC control center adjacent to a three-story 118,000-square-foot office building. The contractor will recycle construction waste and reduce compaction of soil by preventing heavy equipment from working in water-retention areas. There will also be efforts made to sort and recycle waste that can be used on the site. About 275 employees work in the two buildings currently leased by ATC. The new and expanded headquarters will bring these employees together. ATC has about 500 employees in several locations.

**PLEASANT PRAIRIE — Abbott Laboratories Inc.** received approval to move forward with plans to develop a 2 million-square-foot health care and pharmaceutical research campus valued at more than \$1.2 billion. Pleasant Prairie's Community Development Authority, Plan Commission and Village Board voted to accept the Illinois-based drug company's development agreement to build roads, begin landscaping projects and install signs on the proposed 482-acre business park west of Interstate 94 along Highway 165 in the Kenosha County community.

**PLEASANT PRAIRIE — CenterPoint Properties** plans to build three more speculative industrial buildings in Pleasant Prairie along Interstate 94. CenterPoint presented a conceptual plan and related documents to the Pleasant Prairie Plan Commission this week for the construction of the first building in the development, a 453,000-square-foot structure that will feature warehouse, distribution and office space on approximately 30 acres of land.

**PLEASANT PRAIRIE — Coleman Cable Inc.** of Waukegan, IL will lease a 502,000-square-foot industrial building that is being built, on speculation, in Pleasant Prairie. The building is currently under construction and is located in the LakeView Corporate Park. Coleman Cable

planned to move into the facility by April 1 and plan to have 75 employees working in the facility by the end of the year. Coleman Cable is a manufacturer and innovator of wire and cable products, serving the electrical, electronic and automotive markets. The company will maintain its headquarters in Waukegan and will use the Pleasant Prairie facility for warehousing and distribution.

**PLEASANT PRAIRIE — Uline**, a national shipping supply company, will move its headquarters to Pleasant Prairie from Illinois and could receive up to \$6 million from the State of Wisconsin to assist in the project. The move will bring more than 1,000 jobs to southeast Wisconsin. Uline is spending about \$100 million to relocate its corporate headquarters and construct a new distribution center in Pleasant Prairie. The company will move 650 employees from Illinois to the new facility and will hire an additional 350 employees.

**PLYMOUTH — Sargento Foods Inc.** plans major expansions for its Wisconsin plants in Plymouth, Hilbert and Kiel, where it plans to create up to 500 new jobs over the next five years. Sargento will receive \$3 million in Enterprise Development Zone tax credits and \$1.25 million in additional state assistance to help with the expansions, which will add to the company's current employment base of 1,140 full-time workers. Sargento, founded in Plymouth in 1953, is a leading manufacturer, packager and marketer of natural shredded, slice and snack cheeses, cheese appetizers, ingredients and sauces.

**PLYMOUTH — Sartori Foods Corp.** has broken ground on an 115,000-square-foot cheese converting facility. The building will be the first tenant in Plymouth's new South Industrial Park and is being constructed on a 25-acre parcel with significant expansion room. The new facility will slice, shred, dice, grate and cut the cheese that Sartori Foods produces in its four cheese plants. The new production plant has enough space to be quadrupled in size over the next 10 to 15 years.

**RACINE — The Center for Advanced Technology & Innovation** has announced that Alliance Enterprises of Southeastern Wisconsin has begun construction of a production plant for the research and development of Benelact, a new dairy ingredient that extracts cholesterol from milk. The pilot plant will be headquartered at the CATI Center, a business incubator and education facility. CATI was founded in 2001 to execute a technology transfer model that leverages underused, off-strategy, or platform intellectual property from industry. The center manages a \$35 million patent portfolio from partnerships with global firms such as S.C. Johnson, Kraft, and Boeing.

**RACINE — Horizon Retail Construction**, a national contractor, plans on hiring more employees and expanding its Mount Pleasant hub. The new building will be constructed on 10 acres between the JohnsonDiversey and Racine Federated headquarters buildings just south of Highway 20. At 74,000 square feet, the new headquarters will be nearly five times larger than the current building. The company has specific projections for employee growth from the present 85: reaching 100 by the end of 2008; 130 the next year; and 240 people by the end of 2012.

**RICE LAKE — Modine Manufacturing Co.**, a Racine-based provider of thermal management technology and solutions, has been awarded a series of contracts to supply exhaust gas recirculation (EGR) cooling solutions to a variety of customers, with a combined value of \$125 million in annual revenues. Production is expected to begin in Modine's Joplin, Mo., manufacturing plant in mid-calendar 2009 and extend through 2015.

**RICE LAKE — Estes Express Lines**, A Richmond, VA.-based freight transportation provider, announced the opening of 13 new terminal locations in the Upper Midwest, including a new terminal in Rice Lake. The other new terminals are located in Iowa, North and South Dakota, Minnesota, Nebraska. They will enable the company to complete its nationwide footprint and provide its customers with 100-direct coverage to all 50 states.

**ROCHESTER — ProHealth Care Medical Centers (PHCMC)** opened a new clinic in the Town of Rochester. The 6,600-square-foot facility provides an array of healthcare services and includes one family practice doctor and on-site laboratory services. The medical center brings primary care closer to home for the significant number of ProHealth Care patients in the Rochester area, in addition to providing residents of Rochester, Waterford and surrounding communities an alternative option for health care resources.

**SPARTA — MacDonald and Owen Lumber Co. Inc.** is receiving \$230,000 in tax credits to support a \$1.66 million expansion. The company expects to add 18 jobs as a result. MacDonald and Owen Lumber Co., Inc. were founded in 1968 as a hardwood lumber broker and wholesaler. Today the company manufactures high precision specialty wood products. The company plans to expand its manufacturing and warehouse operations by 50,000 square feet and is also purchasing new equipment.

**STURTEVANT — RKB Enterprises LLC** in Sturtevant will receive a Blight Elimination and Brownfield Redevelopment (BEBR) grant of \$325,000 from the Wisconsin Department of Commerce to help remediate a 13-acre site and create 25 new full-time jobs. RKB is redeveloping the site, which contains an 180,000-square-foot industrial building. The state funds will be used for projects such as additional site investigation and waste water sludge removal. R&B Grinding Company Inc. and Angel Lithographing plan to lease space in the rehabilitated building. The total project cost is \$1.9 million.

**TWIN LAKES — Five Star Coatings Group, Inc.**, will receive \$150,000 in Wisconsin Technology Zone tax credits. The project is expected to create 12 new positions. Five Star Coatings Group is investing a total of \$5.3 million to construct and supply its new 37,000-square-foot facility in Twin Lakes. Five Star Coatings Group, Inc. will manufacture new window coatings for Five Star Fabricating, a well-known supplier of the race car industry. New machinery will coat windows with a protective film, a technology that Five Star Fabricating's current window supplier is unable to provide.

**VIROQUA — Sibby's Premium Organic Ice Cream's** products with new packaging have gained national distribution. The company has opened its first organic ice cream parlor in Viroqua. With national distribution through the premiere organic distributor, United Natural Foods, Sibby's products are now sold in all Midwest Whole Foods Markets and many food co-ops and natural food stores across approximately 16 states. The 100-percent woman-owned firm nearly perished in the floods that ravaged the Mississippi River basin in August.

**WAUKESHA — Gaco Western Inc.** is building a \$10 million, 60,000-square-foot manufacturing facility on Waukesha's south side. The Seattle-based company will close its current 20,000-square-foot plant in Waukesha and move into the new plant — on seven acres in the Spring City Industrial Park. In addition to housing the company's Midwest regional offices and manufacturing plant, the new building will include a research and development laboratory and a technical training facility for Gaco Western's commercial and retail divisions. The products manufactured at the facility include polyurethane foam insulation and the company's complete line of silicone.

**WAUPUN — Flexographic Packaging Co. (FPC),** a Waupun-based printing company, has begun a \$3 million expansion of its plant at 4 Taylor Street. Company officials said the expansion is doubling the size of the plant to 27,000 square feet and is needed to accommodate the firm's continued growth. The largest element of the project is a state-of-the-art, eight-color Windmoeller & Hoelscher Primaflex press. The expansion should accommodate additional hiring at the plant, which currently has 14 employees. The expansion was assisted in part by funds from the Fond du Lac County Revolving Loan program.

**WAUPUN — Saputo Inc.,** a Canadian cheese maker has agreed to buy Alto Dairy Cooperative of Waupun for \$160 million in cash. Alto produces Italian-style cheeses such as mozzarella and provolone and American-style cheeses, including Cheddar varieties, Monterey Jack, Muenster, Fontina and Gouda. In addition, the firm produced whey products, which are marketed nationwide under a variety of brand names and private labels. It has sales of \$378

million and earnings before interest, income taxes, depreciation and amortization of \$19.6 million. It operates plants in Waupun and Black Creek, with a total of 467 employees. The transaction will enable Saputo Cheese Division to expand its business and represents a major step in its goal to achieve a stronger presence in the United States.

**WAUSAU — Johnson Bank,** a member of the Racine-based Johnson Financial Group, will open a new loan production office in Wausau. The 3,500-square-foot loan production office, to be located in downtown Wausau, will be the bank's first entry into the Wausau market, and will focus on building commercial banking, private banking, cash management, insurance and investments. They hope to build it into a full service location there and add locations as opportunities arise.

**WEST ALLIS — Quad/Graphics Inc.** will expand its Wisconsin operations with two major construction projects: a 192,000-square-foot expansion of its West Allis plant for the company's growing direct mail operations; and, as previously announced, a new 388,800-square-foot distribution center in Menomonee Falls for cross-docking freight produced in its five Wisconsin plants. Over time, Quad Graphics says it could add between 50 and 100 jobs. The West Allis expansion, which will cost \$12 million to \$14 million, will enhance Quad/Graphics' direct mail production capabilities, adding production space on the northwest side of the plant. Construction is scheduled to begin in April, with completion anticipated by the end of March 2009.

**WHITEWATER — Generac Power System Inc.** recently introduced a redesigned and improved version of its air-cooled residential power generator. Generac's generators are used for backup power supply to homes, businesses and institutions. The generators are being produced at Generac's Whitewater production facility. The redesigned generators were introduced at a recent trade show about two weeks ago and will be shipped to dealers in early April. Generac is hiring additional workers to produce the new generators. The company also recently spent more than \$1 million on new equipment and machinery to build the renovated generators.

WISCONSIN DELLS — **Grand Cambrian Resort** received approval for a \$163 million resort in Wisconsin Dells. The 112-acre condominium resort, water park and convention center will be located on the city's south side. The resort will have 323 town homes and hotel-style condominiums with prices ranging from \$380,000 to \$545,000. The project also includes multiple restaurants, a spa, two water parks and 35,000 square feet of meeting space. Construction on the project is scheduled to begin next month.

WISCONSIN RAPIDS — **Ocean Spray** is undergoing two expansions, which will produce sweetened dried cranberries using a patented, continuous flow process. Work is proceeding on time, with the building now ready for equipment and the major piping work. Phase I of the plant expansion is scheduled to begin producing product in September. Phase II is scheduled to come online in March 2009. Ocean Spray's next step will be to find the employee skill sets needed for a state-of-the-art food manufacturing plant. For Phase I they are looking for 64 employees. Phase II will require another 41 employees near the end of 2008.

WITTENBERG — **Marshfield Clinic** broke ground for a new clinic called the Wittenberg Center. It is expected to be open in late spring of 2008. It is located in the new Wittenberg Business Park. The new 5,000-square-foot center will have eight exam rooms and two procedure rooms, accommodating two primary providers and some specialty care and additional services.

WOODVILLE — **IMARK Molding**, a provider of custom injection molded products used in surgical procedures, will receive \$250,000 in tax credits. It was founded in 2000 as a parts manufacturer for the medical industry. The company provides custom injection molded products used in brain surgery, as well as joint and tendon surgery. IMARK, located in St. Croix County, plans to expand its manufacturing and warehouse operations by 15,000 square feet. The project is expected to create nine new positions.

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FORWARD WISCONSIN > > >

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Thank you!

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