



WISCONSIN'S GROWING

Business Expansion News Compiled by Forward Wisconsin

Third Quarter 2006

BELMONT – Montchevre-Betin, Inc. is investing \$646,887 in an expansion due to increased demand for its products. The cheese company, established in 1988, makes fresh goat cheese, goat brie and bleu cheese. To assist the expansion, the Wisconsin Department of Commerce is providing a \$60,000 Community Development Block Grant-Public Facilities grant to the Village of Belmont.

BELOIT – Fairbanks Morse Engine, a maker of diesel engines for military and commercial ships, will invest more than \$5 million in new equipment and will hire additional employees. Specifically, the company will be installing a \$2.6 million machine to make engine crankcases and a \$2.5 million engine test stand. The upgrades will support production of new diesel engines for the Navy. The City of Beloit is providing a \$550,000 financial package to assist the project.

BRILLION – Ariens Company has received an Enterprise Development Zone tax credit allocation totaling \$1 million from the Wisconsin Department of Commerce. The company is making a \$6.5 million capital investment aimed at reducing delivery lead times for its products. The business is a leading manufacturer of outdoor power equipment for both consumer and commercial use.

BRODHEAD – Kuhn Knight, an agricultural machinery manufacturer, is expanding its products workspace via a 78,000-square-foot facility expansion. The firm completed a 64,000-square-foot addition in 2004 as well. The project will be completed by December 2006 on the company's 45-acre site on the community's west side. The main products built at the plant are manure spreaders, wheel rakes for windrowing hay, and total mixed ration (TMR) mixers.

BROOKFIELD – Johnson Financial Group of Racine will develop a 2-acre site at the intersection of North Avenue and Lilly Road for a new **Johnson Bank** branch. The proposed two-story building will be 11,667 square feet and will include a drive-through window.

BROOKFIELD – National Graphics, a firm that earlier this year created a 3-D cover for Rolling Stone magazine's 1,000th issue, is moving to a new location. The business has bought a 61,000-square-foot building for \$1.57 million at 12955 W. Lisbon Road.

DE PERE & OCONTO FALLS – ST Paper, a new company based in Ashwaubenon and formed by the merger of Eco Fiber (De Pere) and Oconto Falls Tissue, will pursue a major expansion project. The firm will make a capital investment of \$320 million and create 200 additional jobs. Two new paper machines will be installed in De Pere with permits already in place for those machines. There are also permits in process to add two machines at the Oconto Falls mill. With the new machines, about 100 new employees will be added in each community. The facilities are tissue and linerboard mills.

EAU CLAIRE – Advanced Dynamics, a manufacturer of appliance motorized latches and motors for latches, is moving up to 30 jobs from Mexico to Eau Claire. The firm currently employs eight. The newly-created positions and recently purchased equipment will triple the firm's capacity. Stanley Works, a Connecticut-based company, decided to close its Mexico facility that makes motorized latches and get completely out of that line of business. Advanced Dynamics then purchased the equipment from Stanley Works and has transported it to Eau Claire.

EAU CLAIRE – **GSI Commerce**, a leading provider of outsourced e-commerce solutions, has purchased and will expand to the former American Girl call center building in the Sky Park Industrial Center on the city's west side. The company plans to create 400 jobs within the first year of operation and a total of 732 jobs by the end of 2009. The City of Eau Claire has approved a \$215,000 forgivable loan to assist the firm with equipment, working capital and training for their new call center and the Eau Claire County Board is also providing a similar loan of \$85,000. The Gateway Industrial Park Corp., the Eau Claire Area Economic Development Corp., and the Chippewa Valley Technical College have additionally pledged incentives toward the expansion project. The Wisconsin Department of Commerce will provide \$3 million in tax credits and a \$1 million loan to assist the company's \$8 million expansion project.

EAU CLAIRE & JANESVILLE – **National Presto Industries**, a maker of small household appliances, diapers, incontinence products and ammunition, has received another large order from the Department of Defense. The \$24.4 million award is part of a five-year Army ammunition contract for the company's Janesville-based AMTEC Corp. division. The latest award brings the value of the first two years of the contract to \$204.5 million. The AMTEC defense contract provides supplies for the Army's five-year 40mm systems program.

ELM GROVE – **Town Bank** plans to build an \$8 million branch on a 1-acre site in the downtown at the corner of Watertown Plank Road and Church Street. The Delafield-based financial institution will construct a two-story, 12,000-square-foot building, which will be its second brand in the community.

FITCHBURG – **Caden Biosciences Inc.** has moved to the Fitchburg Technology Campus from Evanston, Illinois. The biotechnology firm is a developer of screening tools that identify new drugs that would treat a variety of illnesses. The company recently secured a \$5.85 million financing round and currently employs four people with plans to have 15 to 20 by next year. The business was founded in 2000 based on discoveries in research labs at Northwestern University and at the University of Illinois-Chicago campus.

FITCHBURG – **The Ellen & Peter Johnson HospiceCare Residence** opened in September. The 32-bed, \$20 million facility located at 5395 E. Cheryl Parkway more than doubles the footprint of the HospiceCare campus, which also includes the 18-bed **Don & Marilyn Anderson HospiceCare Center** built in 2000. The two HospiceCare buildings are connected and both can house residential or acute-care patients. Ellen and Peter Johnson of Madison donated \$6 million of the \$20 million needed to build the new facility. The new facility seats 150 people on a veranda and there is also a library, coffee shop, a children's playroom, a hair salon and a gift shop.

FRANKSVILLE – **BioForm Medical Inc.** is expanding its research center, which will add another 18,000 square feet to its office space and create another 15 jobs by the end of 2006. The medical device firm develops and commercializes injectable implant products for soft-tissue augmentation. The planned additional staff will include product research and development, engineers, human resources and finance professionals.

TOWN OF GENESEE and WHITEWATER – **Generac Power Systems**, a manufacturer of generators used in homes, factories and other businesses, has plans to start a major expansion during the spring of 2007 in Waukesha County. The company will acquire 40 acres next to its current headquarters and manufacturing plant so it can construct a 165,000-square-foot plant and office building for operation by next summer. Roughly 200 corporate office jobs and over 400 production jobs will be created by the expansion project. In addition, the company wants to expand its Whitewater facilities by 150,000 to 200,000 square feet and that project may get started prior to the end of 2006.

GERMANTOWN & MENOMONEE FALLS – **KLH Industries**, a tool and die manufacturing firm that specializes in custom manufacturing for the aerospace, defense and related industries, is expanding and renovating. The firm has received \$4 million in industrial revenue bonds from the Village of Germantown to finance an 8,100-square-foot expansion. The company will also renovate 8,000 square feet in a second factory in Menomonee Falls.

GREEN LAKE – **Heidel House Resort** has opened a new, 15,000-square-foot, \$6 million spa on 3.8 acres located across the street from their existing location. Evensong Spa is expected to boost business at the Resort during its off season that runs from October to April. The business also plans to build 20 adjacent spa suites on 38 acres. The spa will boost employment at the Resort from 240 to 280 people.

HARTLAND – **T-Lon Products Inc.** has received an Industrial Revenue Bond allocation totaling \$1.75 million to assist the company's expansion. The business is building a new, \$2.7 million, 37,000-square-foot facility that will create 25 jobs. The company is one of the largest American manufacturers of Teflon components for the mobile hydraulics, agriculture equipment, fluid power, electronic, chemical and energy process industries.

KAUKAUNA – **Albany International**, a New York-based manufacturer of paper machine clothing and industrial doors, is planning to start construction for a new plant this November. The firm will build a 190,000-square-foot facility on 24 acres in the New Prosperity Center that will be over double the size of its current Wisconsin location. The company will transition its 130 employees to the new plant over the next year and will move about 30 additional employees there from another location in Tennessee.

KAUKAUNA – **Liebovich Brothers Inc.** of Rockford, Illinois has purchased 20.5 acres for \$700,000 in the New Prosperity Center business park for an expansion project. The firm, a subsidiary of Reliance Steel & Aluminum of Los Angeles, has plans to over double the size of its operations from 60,000 square feet to 120,000 square feet and to add up to 40 employees within the next year. The business handles and processes metals.

LOMIRA – **Jor-Mac Co.** will expand its plant and create up to 30 new jobs by the end of 2007. The metal fabricator will add 20,000 square feet to its 55,000-square-foot plant. Construction of the \$2.2 million addition has already begun and will be completed in November 2006. The firm has customers in industries including back-up power generation, construction, office furniture, agricultural, food service and fire and rescue.

MADISON – **Marshall Erdmann & Associates**, a firm that specializes in the design and construction of hospitals, clinics, surgery centers and medical offices, is building a new corporate headquarters. The 132,000-square-foot, \$20 million facility will be located on a five-acre, wooded site in the Old Sauk Trails Park and will house about 250 employees. The five-story building will include offices, a fitness center and underground parking and will be completed in early 2007.

MADISON – **Orbitec Technologies Corp.**, an aerospace research and product development firm, will utilize a United States Air Force (USAF) contract to fund the development of small space vehicle technology. The USAF could not only provide the firm with up to \$24.9 million, it also could enable it to propel something much larger. The USAF Laboratory has already awarded \$3.9 million for the development of a small launch vehicle but it might issue additional orders.

MADISON – **The Technology, Education and Commerce (T.E.C.)** center, an eastside technology center, has completed its third building. The \$5 million, 40,000-square-foot building has been partially "built-out" inside and is waiting to be fitted with office, lab and warehouse space. The facility will be completed to fit future tenant needs. The second T.E.C. building was completed in 2004 and is nearly full. Two more buildings are planned for the center over the next few years.

MADISON – **Tomotherapy Inc.** has received a \$500,000 loan from the Wisconsin Department of Commerce to help purchase equipment at its new facility and create 320 jobs. The firm is expanding by leasing a new 66,000-square-foot manufacturing facility, remodeling the first floor of its current building, and adding 20,000 square feet of office space. The business, which will invest about \$8.2 million in the project, develops more precise methods of delivering radiation to treat cancer.

MADISON – **Westphal & Company** will build a \$3 million, 25,000-square-foot building in the World Dairy Center area on Marsh Court. The family-owned electrical contracting firm's new headquarters will house about 40 employees. The City of Madison provided \$130,000 in a tax incremental financing loan to assist the project. The company, which employs about 300 people in total, will retain its Janesville, Wisconsin and Dubuque, Iowa offices.

MARSHFIELD – **Marshfield Clinic** has broken ground to begin building the new **Laird Medical Research Center** that will house labs for a variety of research programs. The 112,300-square-foot facility, named for former U.S. Rep. Melvin R. Laird, will include research on genetics and personalized medicine; infectious diseases; and biomedical informatics. The facility, an addition to the Melvin R. Laird Center which opened in 1997, is expected to be completed in early 2008.

MCFARLAND – **84 Lumber**, one of the largest building-materials suppliers in the country, has begun construction on a manufacturing plant and retail store on a 17-acre site. The \$5 million to \$7 million, 112,000-square-foot project will create up to 150 jobs and include nine buildings. A 24,000-square-foot retail center and a 50,000-square-foot building that will house a truss manufacturing facility will highlight the expansion. The Village will utilize tax-increment financing to aid site cleanup and the Wisconsin Department of Commerce has announced that it will provide a \$400,000 grant from its Blight Elimination and Brownfield Redevelopment program to assist the project.

MENASHA – **Alcan Packaging** is investing \$2.2 million in a new 43,000-square-foot building with the assistance of the State of Wisconsin and the City of Menasha. The State is providing the City with a \$390,000 Transportation Economic Assistance Grant and the City is matching that with \$433,703 of its own funds. Both the State and City funding is being used for road improvements to help support the project. The company, which will create 78 new jobs as a result of the expansion, is the world's leading manufacturer of flexible food packaging. The firm is also investing \$2.7 million to relocate and upgrade equipment.

MENOMONEE FALLS – **North Hills Medical Centre**, a three-building, 142,000-square-foot medical office and surgical center campus, has broken ground. The facility is being built on an 11-acre site adjacent to the intersection of Appleton Avenue and Good Hope Road. The campus will include a 61,000-square-foot building for doctors and medical professionals, including a surgical center area. Later phases will include a second 61,000-square-foot office building and a 20,000-square-foot building.

MERRILL – **Agra Industries Inc.** is expanding its headquarters in response to strong growth in Wisconsin's ethanol industry. The expansion will include 10 to 20 new jobs and multiple cranes running the expanse of the firm's building. The company designs, fabricates and constructs seed conditioning plants, feed mills, ethanol plants, and grain-handling and storage plants. The business also manufactures a line of bolt-together bin systems, rack and pinion gates, seed corn dryers, husk choppers, bag splitters and other equipment.

MIDDLETON – **Parts Now**, a major laser-printer parts distributor, has moved into a new headquarters and distribution center to consolidate its two existing locations. The company moved into the former Roto Zip Tool Corporation building and will build a 15,000-square-foot addition to that facility.

MILWAUKEE – **Badger Railing**, a maker of ornamental iron products, is planning to build an 18,400-square-foot facility in the Menomonee Valley Industrial Center. The business will add 14 new jobs as a result of the project.

MILWAUKEE – **Caleffi North America Inc.** will construct a 35,000-square-foot, \$3 million plant in the Menomonee Valley Industrial Center. The company makes brass valves for hydronic heating systems, which are gaining popularity among new home buyers. The firm has eight employees currently but expects to more than double its workforce with the expansion.

MILWAUKEE – **Captel, Inc.**, a provider of captioned telephone service for people who are deaf or hard of hearing, is investing \$12 million to equip a new relay service center and train employees. The firm will receive \$3 million in Enterprise Zone tax credits from the Wisconsin Department of Commerce to help with the expansion, as well a \$250,000 forgivable loan from the City of Milwaukee. The company will create 200 jobs by 2007 and could create up to 600 call center jobs in the next five years at their downtown location.

MILWAUKEE – **Columbia Savings & Loan**, the oldest minority-owned lending institution in the State of Wisconsin, is undergoing a \$1.5 million expansion of its north side location. The 10,000-square-foot addition is being built on vacant land next to its facility on West Fond du Lac Avenue. The project will create 10 new jobs and is being built on a site that underwent environmental clean-up financed by more than \$200,000 in state and federal grants that the Department of City Development secured.

MILWAUKEE – **Miller Brewing Co.** will invest \$46 million to \$79 million over the next five years to upgrade its brewery, including the expenditure of about \$5.7 million on worker training. The Wisconsin Department of Commerce will provide a \$255,000 job training grant as well as \$1.25 million in Enterprise Development Zone tax credits to assist the project. Improvements will be made to the brewery itself, storage facilities and utilities to increase their efficiency.

MILWAUKEE – **Milwaukee Health Services, Inc.** will receive \$3.5 million in New Markets Tax Credits from the Wisconsin Housing and Economic Development Authority to assist the clinic as it relocates and expands its services at a new facility in the northwest part of the city. The project will create 53 new jobs and better serve the needs of the area's medically underserved population. The group is a Federally Qualified Community Health Center that offers a range of primary health services.

MILWAUKEE – **Mortara Instrument Inc.**, a company that makes diagnostic medical equipment, is planning a \$4 million expansion of its manufacturing facility on the city's northwest side. The firm will add 26,000 square feet to its 38,000-square-foot facility, with completion of the project scheduled for the spring of 2007. The city Redevelopment Authority has approved a \$4 million bond issue to help finance the expansion. The business expects to add 18 new jobs within a year after the project's completion.

MILWAUKEE – **The Milwaukee Pain Treatment Center** is moving into a new \$1.2 million office building at 5410 N. 118th Court that will include a new physical therapy program. The Center provides a variety of services to help patients with pain from chronic conditions. The move is planned for the end of October 2006 and will coincide with a second associate doctor coming on board.

MILWAUKEE – **Surfaces Transport Inc.** will receive a \$400,000 loan from the Milwaukee Economic Development Corp. to help finance the purchase and renovation of a former bowling alley, into warehouse space, on the city's northwest side. The growing trucking firm focuses on transporting tile, carpet and other flooring materials and it plans to add 18 full-time and two part-time employees through its \$1.375 million expansion project.

MINERAL POINT – **Cummins Inc.** has expanded its plant from about 125,000 square feet to about 150,000 square feet and has upgraded its equipment over the past year. The company is getting ready to introduce new engines in the North American market to meet regulations that go into effect on January 1, 2007. About 60 to 70 jobs have been added already with more job growth to come.

NEENAH – **Pacon Corp.** a converter and manufacturer of paper products and educational aids, has acquired the assets of **Strathmore Artist Paper Division** of Westfield, Massachusetts. The firm will move Strathmore's operations to a 150,000-square-foot facility on Ehlers Road. The relocation will bring 45 jobs to the Fox Cities. The facility will be in operation by November 2006 and will produce fine art papers, textured and decorative sheets, greeting card papers and digital and inkjet papers.

NEILLSVILLE – **OEM Fabricators, Inc.** of Woodville Wisconsin, a \$25 million company celebrating its 20th year, is expanding its current operations. The business has broken ground on a 50,000-square-foot, \$9 million facility that will create up to 100 jobs. The firm builds medium to heavy gauge components, subassemblies and turnkey products serving the needs of original equipment manufacturers. The Wisconsin Department of Commerce is assisting the project with a \$350,000 loan and \$250,000 in tax credits.

NEW BERLIN – **RHH Foam Systems Inc.** has acquired a 16,900-square-foot industrial building and will move into the facility by the end of 2006. The firm, a foam insulation manufacturer, is investing \$815,000 in the structure and is relocating from a 12,000-square-foot plant.

NEW LISBON – **Walker Stainless Steel Group** is partnering with **KT Engineering** of Huntsville, Alabama to produce fuel tanks for the space shuttles. KT Engineering has designed a prototype tank and Walker Stainless will build the prototype and get it into production. The project will create up to 150 jobs at Walker during the next several years.

OAK CREEK – **Joseph Campione Inc.**, a frozen Italian bread maker, will invest \$10 million to expand its facility. The company plans to more than double the size of its building located at 2201 West Southbranch Boulevard and will purchase additional ovens and freezers. The firm will add 103,000 square feet to its 88,500-square-foot plant and may add up to 40 jobs as a result of its expansion. The expansion project will take about a year to complete.

OCONOMOWOC – **Sentry Equipment Corp.** will relocate to a 50,000-square-foot, \$5 million building in the Pabst Farms Commerce Center by the summer of 2007. The company is a provider of equipment used to test sample a variety of products, including water and steam from power plants and cement, gasoline, hazardous chemicals, milk and orange juice. The new facility will be built on five acres southwest of I-94 and Highway 67. The firm, which has been located in the City since 1959, will sell its existing 35,000-square-foot plant once the new one is completed.

PEWAUKEE – **Walter USA** has moved into a new, 42,000-square-foot North American headquarters on Ridge View Parkway. The machine tool company has seen double digit sales growth in recent years. The facility combines management, finance, marketing and other back-office functions for three of its brand names in the cutting tool business. Eighty-five people are employed at the new headquarters, up from about 70 earlier this year, and there are plans to add more jobs.

PORT WASHINGTON – **Aquarius Technologies Inc.**, the first U.S. provider of sludgeless wastewater treatment processes for municipalities and businesses, has been established with \$7.5 million in venture and private investor funding. The firm expects to increase employment from six to 20 in the next year. The business has exclusive rights for two proprietary wastewater treatment processes that are already in use in about 30 municipal and industrial facilities across the world and U.S. pilot projects are planned.

RACINE & FORT MCCOY – **Case Construction Equipment** has won a \$15.5 million contract to rebuild 200 forklifts over the next three years for the U.S. Army. The firm has won contracts totaling \$100 million in the past two years to refurbish and remanufacture old equipment. The contract is the sixth U.S. military contract received by the company in recent months. The work will be done at Fort McCoy. The business is a unit of **CNH Global**.

RACINE – **CNH Global** has secured a \$55 million order for cotton pickers and tractors destined for Turkmenistan. The order includes 100 cotton pickers and 220 tractors with the tractors being scheduled for delivery by the end of the year. The company, a world leader in the agricultural and construction equipment businesses, has already provided more than 1000 tractors to Turkmenistan and has worked with the country for 12 years.

RICHFIELD – **Cabela's Inc.**, a Sidney, Nebraska-based outdoor gear store, has opened its second retail location in Wisconsin. The 165,000-square-foot outlet employs about 400 people and it was built on a 60-acre site at the intersection of Highways 41 and 45. Plans call for about 20 acres of the site to be developed by additional businesses. The company expects the store to attract 4 million visitors a year.

TOWN OF ROME – **Precision Innovations Inc.**, a manufacturer of precision plastic and non-ferrous metal components for the medical, electrical and military industries, is expanding to Adams County. The Germantown-headquartered firm has purchased a 15,000-square-foot building, as well as \$1 million of machinery, for the new location. The company plans to open the plant in October 2006 and it will employ 15 to 25 people.

SHEBOYGAN – **Torke Coffee Roasting Co.** has announced plans to expand and upgrade its coffee roasting plant. The addition and renovation is part of the company's strategic plan to meet future growth. The project will include a new, 10,000-square-foot office area and 6,500-square-foot expansion of the firm's warehouse and loading/staging area.

SPARTA – **Mathews Inc.** will invest \$5 million for a facility update, manufacturing operations expansion, and hiring of additional personnel. The company, which will create 50 new jobs during the next few years, currently holds 20 U.S. patents. It is a leading manufacturer of archery products ranging from traditional bows to high-performance compound bows, strings accessories and custom apparel. The Wisconsin Department of Commerce is providing \$250,000 in Technology Zone tax credits to assist the project.

STURGEON BAY – **Marine Travelift Inc.** has received a \$250,000 Technology Zone tax credit allocation for an expansion project that will create 50 jobs over the next two years. The company is an industry leader in the manufacture of large, mobile boat hoists that are used in marinas, shipyards, fishing ports and naval installations. The firm's **ExacTech division** will make a \$3.8 million capital investment to develop a new product line of ultra-high capacity boat lifts.

SUPERIOR – **CLM Corp.** will invest \$36 million to expand its Lime Plant at the foot of Hill Avenue and Winter Street on a site where it has operated for nearly 60 years. The company produces lime products used in paper production, power plant pollution control, municipal and industrial water and sewage treatment, road stabilization, steel production and ore processing. Five new employees will be hired to accommodate a new kiln, bringing the company's total employment to 47. The project will be completed by December 2007.

WATERTOWN – **Clasen Quality Coatings, Inc.**, a producer of a diverse range of food products from chocolate and peanut-butter bases, is expanding. The company is investing \$15 million to construct and equip a new 45,000-square-foot manufacturing facility that will create 45 new jobs. The Wisconsin Department of Commerce provided a \$225,000 Community Development Block Grant-Public Facilities for Economic Development grant to the City of Watertown to assist the project.

WEST BEND – **Gehl's Guernsey Farms Inc.**, a food service dairy products producer, will build and be the new owner of a 253,000-square-foot plastic bottle manufacturing plant in the River Road Industrial Park. The \$9 million facility will be built in two-phases and is expected to employ a minimum of 21 people on three shifts. The business will be operated by **Graham Packaging Co.**, a designer, manufacturer, and seller of customized, blow-molded plastic containers. Initial construction will include 117,000 square feet, scheduled for completion in 2007. The remaining square footage will be completed in 2008.

WISCONSIN – **Verizon Wireless** has plans to add 360 new sales and customer service jobs in its Wisconsin/Illinois region. The new positions are in addition to more than 300 jobs filled in the region since the beginning of the year. The new jobs include customer service representatives, retail sales representatives and retail sales supervisors.

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