



WISCONSIN'S GROWING – BUSINESS EXPANSION NEWS

Fourth Quarter 2008

ANTIGO — CSP America recently received \$925,000 in general obligation promissory notes for the purchase of the former Brunswick bowling pin factory. The purchase comes with the understanding that CSP America will first lease and eventually buy the property from the city for business expansion. CSP America manufactures specialized cargo trailers for the U.S. Army and is working as a subcontractor on a major new government contract through the lease-purchase plan. CSP will be able to reopen the facility as a trailer manufacturing plant with a minimum of 27 new employees and possibly as high as 50. The company has documented work orders for the next five years and could become one of the city's base industries.

ANTIGO — Merit Gear will receive \$250,000 in Technology Zone tax credits and the City of Antigo will receive a \$456,000 Community Development Block Grant. Merit Gear's \$23.6 million expansion in Antigo is expected to create 45 jobs and retain 105. Established in 1952, Merit Gear manufactures high-quality, precision gearing and gear boxes. This plant has undergone five expansions. The company will construct and equip a 50,000-square-foot addition. It will also work with North Central Technical College in Antigo to train employees on the new equipment.

ANTIGO — North Central Laboratories, a leading supplier of lab equipment for environmental testing, has broken ground on a new 11,500-square-foot building in the Birnamwood Industrial Park. The new building will house production facilities for manufacturing environmental standards. NCL began quietly in 1986 in the former Beversdorf Truck Line Auto building in downtown Birnamwood. The company grew rapidly, and in 1997, broke ground on a 30,000-square-foot building, which became the anchor industry for Birnamwood's Industrial Park. They will need to hire about 10 new employees within the next year.

APPLETON — ThedaCare has begun work on a new \$34 million, 157,569-square-foot, three-story, ambulatory care center in Appleton's Northeast Business Park. This new state-of-the-art facility will combine primary and specialty care through shared registration and scheduling for all services allowing patients the care they need from multiple providers during a single visit. Plans also call for the facility to provide endoscopy, diagnostic imaging and other ancillary services. The building will be built to LEED (Leadership in Energy and Environmental Design) specifications. Its features for efficiency and safety will

allow it to reduce waste, conserve energy and water and reduce operating costs. The new facility is expected to be open by July of 2009 and is the first of several buildings to be constructed on the 53-acre site, which is located just east of the Guardian Life Insurance Company.

BEAVER DAM — QPS Companies Inc. has acquired Personnel Resources Inc. and will take over the business of the company's locations in Beaver Dam and Richland Center. Personal Resources Inc. was acquired from the owner and president, who will no longer be active in the day-to-day operations, but will stay on as a consultant with QPS. The associate employees of Personnel Resources Inc., currently working on assignment at local companies, will be retained and moved to QPS' payroll. The company's name will not be retained after six months, as the operations and internal staff will be folded into QPS' business. With this acquisition, QPS will add an estimated 5.5 percent of business. The acquisition allows the company to expand their geographical reach and better serve both customers and applicants. QPS has grown significantly over the last two years, both organically and through acquisitions.

BELOIT — HydroBlend, Inc., an Idaho company, plans to bring up to 90 jobs to Beloit to add to the mix of Rock County's growing food ingredient and processing sector. According to the Janesville Gazette, HydroBlend, Inc. will move into a 40,000-square-foot building in the city's business park by the end of the year. The company also plans to buy two lots adjacent to the site on Sager Lane and build a 60,000-square-foot research and development and production facility. Company officials say line jobs are expected to start at about \$12 per hour, while those in production and research will pay about \$26. HydroBlend makes batters and coatings for food. The company wanted to locate in Beloit to take advantage of the area's excellent workforce and its growing cluster of businesses in the food processing and ingredients sector.

BRODHEAD — Kuhn's two U.S. companies, Kuhn Farm Machinery Inc., the North American marketing and distribution arm of Kuhn Group, and Kuhn Knight Inc., the manufacturing company, merged to create Kuhn North America Inc. This new chapter in Kuhn's history of growth in North America concludes the five-year integration process planned for Kuhn Knight Inc. following the purchase of the company by Kuhn Group in December 2002. Kuhn is pleased to announce that this integration process occurred progressively and smoothly, and resulted in the positive development of all their business lines in North America, thus surpassing the ambitious plans set at the time of the acquisition.

BROOKFIELD – Fiserv, a leading provider of information technology services to the financial industry, has acquired The Data Center (TDC), based in Grapevine, Texas. TDC was a licensee and reseller of the Fiserv ITI Premier(R) core banking system, which is available for either outsourced or in-house account processing, and offers products and associated consulting services for virtually every banking function. Fiserv is acquiring all of The Data Center's assets and contracts, and the center's 30 employees will become employees of Fiserv.

BRUSSELS (Town of) – Port-a-Pier has serviced hundreds of shoreline docks in Door County for decades while having its workers commute more than an hour one way from Manitowoc. Port-a-Pier has a building to call home in the town of Brussels. Port-a-Pier's home base is located in Manitowoc and includes three divisions: service, manufacturing and retail. The new building in Brussels houses the service department, because the building is zoned for conditional use. There are hopes that in the future, there could be the option to change the zoning to commercial to include the retail end of their business.

CHIPPEWA FALLS – Great Northern Corp. was recently awarded \$250,000 in I-94 Corridor Technology Zone tax credits. The company will be receiving this award because they are investing more than \$3.75 million and possibly creating 25 new jobs in Chippewa Falls over a 2 to 3 year period. GNC, formerly Kell Container, will use the tax credits to further develop and purchase equipment for inline high-speed large format digital printing, which would be the first one of its kind in North America. After the equipment begins operation, new jobs will be created to run it.

DE FOREST – Sanimax and StormFisher Biogas announced a strategic alliance to build eight biogas plants, for a total investment of over \$160 million. The plants will transform organic byproducts from the food processing industry, restaurants and institutions such as schools into renewable energy and organic fertilizer. Once operational, the eight plants will offset the carbon dioxide equivalent of 120,000 tons and divert half a million tons of organic byproducts every year, creating enough energy to power 20,000 homes. Effective immediately, the two companies will jointly pursue partnerships with major food processing companies to source this material for its plants, which will be located in the Great Lakes region. The first plant will be located at a site yet to be determined in Wisconsin and will process materials from Sanimax's De Forest facility, among others.

ELKHORN – Gateway Technical College is getting a facelift. The technical college board approved a \$450,000 remodeling project to upgrade a 6,600-square-foot space to more closely simulate working conditions in the healthcare industry. Students in the medical assistant, nursing assistant and community pharmacy technician programs will use the remodeled space, which will include "labs" with mock exam rooms, hospital beds and a pharmacy counter. The project is a result of a commissioned study group of Walworth County residents,

which in 2007 recommended changes to Gateway Technical College's programs to better serve the needs of the region.

ELKHORN – TDS Telecommunications Corp., the Madison-based parent company of TDS Metrocom, announced it has entered into a definitive agreement to acquire State Long Distance Telcom Ltd., a privately-held telecommunications company in Elkhorn. The transaction is subject to regulatory conditions and is expected to close in the fourth quarter. State Long Distance Telcom Ltd. serves 9,300 access lines and 2,200 DSL lines through one telephone exchange.

FOND DU LAC – Chicago Tube and Iron Company will be constructing a new 117,000-square-foot warehouse distribution facility. A move-in date was slated for October 1, 2009. This will be the first facility to be built in the newly developed Fox Ridge Business Park located between Highway 41 and Highway 175 in Fond du Lac. The first phase of this 276-acre business park is just now being constructed by the City of Fond du Lac. Founded in 1914, CT&I is one of the largest metals service centers in the United States, with operating divisions located throughout the Midwest including Milwaukee, Chicago, Indianapolis, St. Paul, Duluth, Quad Cities and Des Moines. CT&I employs approximately 450 workers and offers over 30,000 line items of inventory from some of the world's premier manufacturers. The new facility will initially employ approximately 35 people.

GERMANTOWN – Krenz & Co. has started work on a 43,000-square-foot manufacturing plant in Germantown Business Park. The new building is expected to be completed by July. Krenz makes transformer cooling fans used at electrical power substations throughout the world. For competitive reasons, Krenz declined to estimate the development's cost or provide the number of employees.

GREEN BAY – American Foods Group plans to expand its beef processing plant by 10,500 square feet and move its executive offices to 500 S. Washington Street in Green Bay. The move will be complete by late spring 2009.

GREEN BAY – Schneider National Inc., the Green Bay-based transportation company with the familiar orange semi-trucks, is extending its Schneider Regional service to customers in the South-Central United States. The expansion will grow the company's regional footprint to 16 states in less than a year since it first launched the offering in seven states. The expansion includes the addition of 500 trucks and more drivers to the company's regional fleet. Schneider first launched its Regional service to Western U.S. customers in January 2008, providing service in Arizona, California, Colorado, Nevada, Oregon, Utah and Washington. The new South-Central Regional service will add an additional nine states to that list. Regional terminals will be located in Dallas, Houston and Memphis and will serve as hubs for customer service representatives and drivers who are dedicated solely to this region of the country. Regional drivers develop regular driving routes, allowing them to spend more time at home and to have more consistent workloads.

MADISON – Cellular Dynamics International, a company co-founded by stem cell research pioneer James Thomson, has received a small business innovation research grant worth \$499,796 from the National Institutes of Health to develop stem-cell derived heart cells for clinical studies. It is the second SBIR grant awarded to CDI this year, for a combined total of approximately \$1 million. The company is using pluripotent stem cells, which have the ability to become any cell in the human body, to develop new tools for drug discovery, screening, and predictive toxicology.

MANIOTOWOC – The Manitowoc Company announced the completion of its acquisition of Enodis, the British-based catering equipment manufacturer. A news release from the company said the \$2.7 billion acquisition will establish Manitowoc's Foodservice Group among the world's top manufacturers of commercial food-service equipment.

MAYVILLE – Mayville Engineering Co. Inc. has purchased the former Maysteel facility in Mayville, allowing the company to expand its product line in both the shooting sports marketplace and the contract and prototype divisions. Mayville Engineering started in 1945 in Mayville, a small city in Dodge County, as a tool and die and special machinery maker. It has plants in Beaver Dam, Berlin and Neillsville as well as its 350,000-square-foot facility in Mayville. Maysteel, a fixture in the city since 1936, closed its Mayville plant in March 2003. It has facilities in Allenton, Columbus and Menomonee Falls, Wisconsin.

MENOMONEE FALLS – The Medical College of Wisconsin and Froedtert & Community Health recently announced the opening of the Endocrinology Center at North Hills, a major treatment center for diabetes and other endocrine disorders in Menomonee Falls. The center is staffed by seven new Medical College of Wisconsin faculty physicians, including nationally-recognized experts in diabetes, obesity, metabolic syndrome, and pituitary, thyroid and lipid disorders. Five of the new Medical College physicians previously did business as Midwest Endocrinology Associates of Milwaukee.

MENOMONEE FALLS – Reich Tool & Design Inc., a Menomonee Falls-based designer and manufacturer of tools and dies, recently launched Trinity Biomedical Inc., a new biomedical division. In July 2007, Reich Tool & Design moved into a new 52,000-square-foot building in Menomonee Falls. The building included a 2,500-square-foot medical-grade clean room, where Trinity's first orders will be fulfilled. Reich Tool and Design has about 50 workers, but Trinity Biomedical could start hiring production workers when the company begins receiving orders.

MIDDLETON – Hitters SportsPlex, a \$5 million indoor sports facility is scheduled to open soon, allowing athletes to fine-tune their swings and fielding during winter blizzards, spring ice storms and summer rainstorms. Located just south of Airport Road and near a new outdoor baseball, softball and soccer complex, it features five batting cages, two for softball and three set at different speeds for baseball. A sixth batting cage uses a \$50,000 ProBatter video simulator that throws real baseballs and

allows batters to work on their timing more accurately than with a standard pitching machine. Overseeing Hitters day-to-day operations will be former Major League Baseball pitcher Brad Woodall. He recently graduated from UW-Madison with an MBA and wrote his thesis on an indoor baseball facility before he knew that Haen was planning Hitters.

MILWAUKEE – Comprehensive Cardiovascular Care Group, the largest cardiology group in Wisconsin and one of the largest in the Midwest, announced that it has agreed to be acquired by Aurora Health Care. With the 39 cardiologists of Comprehensive Cardiovascular Care Group, known in the medical community as CCC, Aurora will be creating a cardiovascular care specialty group practice that will provide heart care services for patients throughout eastern Wisconsin.

MILWAUKEE – EMSystems LLC will acquire Global Secure Corp., formerly known as virtual Alert, of Austin, Texas. EMSystems is an industry leader in web-based interoperable communications and patient tracking solutions. The solutions created by the combined companies will be used by more than 4,000 health care providers in 40 states, covering more than 70 percent of the U.S. population. The Global Secure Readiness and Response Suite is the leading multi-media alerting and documentation management solution for crisis preparedness and response. The merged company will be headquartered in Milwaukee and will eventually be folded into the EMSystems name. The acquisition will result in the elimination of some duplicative jobs, but none of the eliminated jobs will be in Milwaukee.

MILWAUKEE – Marshall & Ilsley Corp. has reached an agreement to acquire Taplin, Canida & Habracht Inc. (TCH), a Miami-based fixed income money manager. Terms of the acquisition were not disclosed. All of the initial payment for TCH will be paid with M&I common stock. The transaction is expected to close in the fourth quarter of the year, and the three principals of TCH will retain a portion of ownership and continue to work from Miami, where they will serve existing clients. TCH has about \$7.5 billion under management. Once the transaction is complete, M&I Wealth Management will have about \$32 billion in assets under management.

MILWAUKEE – Medovations, a multi-national manufacturer of medical products will soon be making Milwaukee its new home with a 52,900-square-foot addition. Medovations manufactures cardiothoracic catheters, gastrointestinal dilatations systems, neurological irrigation products and aspiration/irrigation catheters. The Medovations expansion adds to a growing list of companies expanding along Milwaukee's 30th Street Industrial Corridor. In anticipation of the expansion, Medovations added 12 new employees to its 42-member team. The company hires nearly all of its employees from the inner city and provides on-the-job training.

MILWAUKEE – **Michael Symon**, who was named the newest Iron Chef on last year's Food Network reality show "The Next Iron Chef," is planning to open a restaurant in the proposed Milwaukee Hotel Palomar and Residences development in downtown Milwaukee. Symon is the owner and executive chef of two restaurants in Cleveland, Lola and Lolita, and he recently opened another restaurant in Detroit, called Roast. He was one of the rotating hosts of the Food Network's show "Melting Pot" and appeared on other Food Network shows, including "Sara's Secrets," with Sara Moulton, "Ready...Set...Cook!" and "Food Nation with Bobby Flay." The Milwaukee Palomar Hotel and Residences would be built at the northwest corner of West Juneau Avenue and Old World Third Street. The \$150 million development would include 63 condominiums, a 175-room boutique hotel, Symon's restaurant, nightclub, a spa and fitness center, retail space, and a parking structure.

MT PLEASANT – Chicago-based **HSA Commercial Real Estate** broke ground on two new industrial facilities totaling 565,200 square feet in Park 94 at Mt. Pleasant, a 90-acre business park along Interstate 94 in Southeast Wisconsin's Racine County. The new facilities include one of the first LEED-certified warehouses in the region and constitute the first phase of HSA's new industrial park, which is slated to include seven or more buildings. Located just 15 miles north of the Illinois-Wisconsin border at the intersection of State Highway 20 and International Drive, Park 94 at Mt. Pleasant is located within a TID district that is part of 950-acre development zone that will accommodate corporate, professional office, hotel, research, light-industrial buildings, retail shops and restaurants in the heart of fast-growing Mt. Pleasant.

NEW BERLIN – **Caliendo Savio Enterprises (CSE)**, a New Berlin-based manufacturer and distributor of promotional products, corporate-branded clothing, awards and related products, is expanding its 90,000-square-foot facility by 24,000 square feet. Construction of the expanded space began in mid September. CSE expected a slight increase in orders for 2008 over 2007, but believes it will have significant growth in 2009. CSE's corporate structure, which stresses communication between all of its 105 employees, has been a key component to its success.

OAK CREEK – **Regina USA Inc.**, the Cambridge, Md.-based U.S. division of Borgo San Michele, Italy-based Regina, plans to move some of its operations to Oak Creek. Regina is a manufacturer of chains for a variety of applications, including motorcycles, and conveying components and belt systems. One of the company's major customers is Harley-Davidson. Regina recently signed a 10-year lease for 63,899 square feet of space. Regina USA moved into the building in early December. About 40 people will work at the facility. The building that Regina will occupy still has about 40,000 square feet of space available for lease.

OAK CREEK – The **U.S. Postal Service** plans to rezone a 64-acre parcel to clear the way for construction of a new state-of-the-art mail processing and distribution center. The 858,000-square-foot center will be built at the southwest corner of College and Pennsylvania Avenues at the confluence of Oak Creek, South Milwaukee and Cudahy. The building will house all mail processing and distribution operations for southeastern Wisconsin, including those currently located within the Postal Service's main facility at St. Paul Avenue in downtown Milwaukee. The facility will bring 2,200 jobs to Oak Creek and will be one of the largest light industrial buildings developed in the region in recent years.

OCONOMOWOC – **Orbis Corp.**, an Oconomowoc-based subsidiary of Menasha Corp., has acquired Norseman Plastics Holdings Ltd. of Toronto, Ontario. Norseman manufactures plastic reusable containers, trays, bins and pallets used in bakery, beverage, dairy, recycled material/waste collection, food service, agriculture and meat processing applications. Included in the acquisition are manufacturing and warehousing facilities in Toronto; Howell, Mich.; Osage City, Kan. and Kissimmee, Fla. Norseman Plastics has approximately 600 employees in North America.

OCONOMOWOC – **Paragon Development Systems Inc. (PDS)** has acquired Vision Controls Corporation of Hartland. Vision Controls employees and products have transferred to PDS headquarters in Oconomowoc, where they will work with the PC Technologies Group. With more than two decades of consecutive annual revenue growth, the company consistently works to expand its service offerings. The Vision Controls acquisition allows PDS to build on its expertise in the fast-growing internet protocol (IP) video security market place. As a technology services company, PDS designs, supplies, implements and manages IT for organizations in four primary markets: health care, government/higher-education, corporate and professional services.

PLATTEVILLE – **Professional Properties** has purchased the shell building, owned by Platteville Area Industrial Development Corporation (PAIDC), to support the business expansion at Hypro, Inc. Hypro is a manufacturer of metal parts and products. They machine parts for off-road, military and construction equipment along with complete assembly of industrial blowers. Chad Lueder, plant manager commented on the growth at their manufacturing facility, "Our business has expanded to such a degree that we simply ran out of space to store finished product and raw materials. Hypro is hiring more workers, and these are good jobs that pay well." The shell building is already in the process of being finished and will be ready for operation soon. The Platteville Industrial Park is home to more than 20 businesses and 1,100 employees and has industrial land and buildings available.

RACINE – Premier Aluminum LLC, a Racine-based manufacturer of pressure-tight aluminum castings, broke ground on an 50,200-square-foot expansion that will more than double the size of its manufacturing plant. Premier's manufacturing space is now about 40,000 square feet. The expansion will add more than 15,000 square feet of additional foundry space and 35,000 square feet of manufacturing space. The project will also remodel the company's existing offices and shop. Premier Aluminum's castings are used in the food and beverage, electrical circuit breakers and utility, gasoline dispensing, robotics and machine tooling, turf care, television and cable, medical equipment, conveyor and processing equipment industries. The expansion of the Racine plant is expected to be finished in May 2009 and could add up to 50 new jobs in the following two to four years.

RIVER FALLS – Minnesota Rubber & Plastics/Quadion Corporation (MR&P/Quadion) recently expanded and renovated their facility in River Falls. They shifted their division's gears from making high-performance customized automotive and industrial plastic molded components to a retooled facility for primarily medical and pharmaceutical manufacturing and assembly. Formerly named QMR Plastics, the River Falls facility has gained 10,000 square feet and undergone a complete renovation of the existing 35,000 square feet of manufacturing space, including the installation of two clean rooms. Founded in 1945, MR&P began molding plastic parts in 1964 and now offers engineering, design, compound development and manufacturing of custom molded elastomeric and thermoplastic components and assemblies for the medical, automotive, appliance, plumbing, food and other industries at its global facilities. Currently some 100 employees, of MR&P/Quadion's 1,400 North American employees, work in the River Falls facility.

SOUTH MILWAUKEE – Bucyrus International Inc. has completed its acquisition of OKD, Bastro a.s., an engineering services and manufacturing support company located in the Czech Republic. Bastro's primary capabilities will support Bucyrus International's long-term strategic initiatives in the region. The price of the acquisition was not disclosed. Bastro was acquired from OKD, a.s., which is a wholly owned subsidiary of New World Resources N.V., Central Europe's leading hard coal producer. Bastro will continue to supply mining equipment support and engineering services to OKD.

TOMAHAWK – Northland Stainless, Inc. is receiving \$250,000 in state Technology Zone tax credits to offset part of a \$5 million addition that is expected to create a dozen new jobs in the city of Tomahawk. The increased capabilities that will be realized also will contribute to growing other departments and services, which will result in the addition of new jobs in the custom vessel shop. Northland's investment will more than double the size of its head forming operation. The 21,000-square-foot addition to house the new equipment will drastically increase the output of the operation. Founded in 1973, Northland Stainless specializes in fabrication of high-end stainless steel and high alloy pressure vessels and related components.

WAUKESHA – MedPro Imaging Inc. has expanded its sales staff and moved its headquarters from North Prairie to 3,000 square feet of space at Travis Lane in Waukesha. The company refurbishes ultrasound equipment, sells parts and distributes General Electric ultrasound devices. MedPro's robust expansion program began about eight months ago and they are already seven months ahead of schedule in terms of their projected growth. MedPro attributes this to the right geographic coverage, extraordinary customer service and offering the right price at the right time. The Wisconsin-based company was founded in 2005 and markets ultrasound products and services in 17 countries.

WAUNAKEE – Erdman, of Madison, has purchased property in Waunakee where it plans to build a 170,000-square-foot manufacturing and distribution plant that will house its Building Supply Group. Exterior wall panels and other building elements such as doors and cabinets for health-care buildings will be manufactured at the plant. The building will be about 35 percent larger than the current plant, which is at Marshall Drive. The project cost was not disclosed. The new plant is expected to improve the company's material flow and handling by more than 50 percent. The plant also will feature automated drilling and other equipment that takes advantage of the latest computer technology. Erdman will evaluate the need for more employees after the plant is completed next spring. The current plant has 49 employees.

WEST ALLIS – Cleveland Gear Company Inc. will receive a \$10 million Industrial Revenue Bond allocation from the state to help the company expand and create 17 new jobs. The company, which was founded in 1912, designs and manufactures custom-made assembly equipment at its Milwaukee Machine Works facility in West Allis. Cleveland Gear plans to use the funds to purchase land and a facility, make improvements to the facility and acquire equipment. The projected total cost of the expansion is \$14.3 million.

WISCONSIN RAPIDS – Advanced Fiberglass Technologies announced plans for a \$15 million expansion that would broaden the company's scope of production to include parts for wind-based power and methane digester systems. It will receive a \$1 million community development block grant from the Wisconsin Energy Independence Fund. The expansion could add up to 300 jobs. The company added 18 positions in March at its new field service division in Hastings, Mich., and by the end of the year, company officials hoped to boost the number of employees by about 150 percent.

YORKVILLE (Town of) – JSA Tool & Engineering has leased almost 47,000 square feet within the former Acme building. The lease includes about half of the office space. Since company president Paul Yost bought JSA, employment has risen from 22 to 26 employees and hopes to reach as many as 45 people by June. JSA's current customers are in this part of the state and northern Illinois.

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